May 26, 2015, Issue 449

On Music And Scheduling

Great Country radio stations must have great music scheduling drawn from well-constructed libraries. That's obvious, but the process sometimes isn't. That's why Country Aircheck called on consultant **Keith Hill** (playfully described by some as "the world's leading authority on music scheduling") to identify some common problems and useful tips to help stations sound their best.

Coming Clean: The importance of clean, uncluttered libraries can't be overstated. "I had a boss many years ago that said your library size is the station's blood pressure, and you don't want one with high blood pressure," Hill says. "Don't treat your library like a room with one door. If you bring songs in, take songs out." Hill says including the number of songs for each category within its title or description is one way to stay vigilant. "Then you have a constant reminder of where you need to be," he explains.

Library cleanup can be a tricky proposition for stations

without the luxuries of AMTs and callout research, but it's not impossible. "You've got three important tools in that situation - the age of the song, the number of times you've played it in the category and the total number of times it's played on the station. So it's helpful to know when songs start to burn in your market, and of course that differs market to market. Broadly, if you are scheduling music 24 hours a day and most of

the weekend, you're beginning to get into peril when you go from triple digits to four digits in spin count. It probably happens a little before that, and it's not always burn as much as it is fatigue."

Mediabase is another powerful tool for assessing gold, but Hill urges caution. "You need to focus on high-quality, successful radio stations," he says. "And use a panel of eight, nine or 10 stations. Houston, Portland, St. Louis and Chicago are markets that are heating up competitively right now and those stations may be worth looking at." Hill warns that smaller panels can reflect aberrations. For example, David Lee Murphy's "Party Crowd" and Chad Brock's "Yes." "We're talking about songs with (continued on page 8) They Know The Way: KRTY/San Jose staffers host EMI Nashville's Eric Paslay and Big Machine's Waterloo Revival Friday night (5/22). Pictured (l-r) are EMI's Ron Bradley, KTOM/Modesto's Sam Diggedy and Tim Nickerson, Paslay, Big Machine's Brooke Diaz, KRTY's Nate Deaton and Jamie Jackson and WR's George Birge and Cody Cooper.

Family Entertainment
Back in 2010, Black River Entertainment CEO Gordon Kerr had a memorable first day on the job. "I got pulled over,"

he says, laughing. "I was in the middle of the intersection and my truck was sticking out too far. I said, 'Sir I am so sorry. I really don't even know how to get to the building.' Unfortunate-

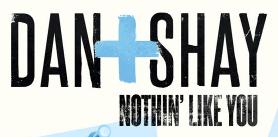
ly, I still got my ticket."

Fortunately, five years later Kerr has more than found his sense of direction. Last week the company celebrated the release of Kelsea Ballerini's The First Time and the debut single "Love Me Like You Mean It" has reached the Top 10 – no small feat for a female newcomer



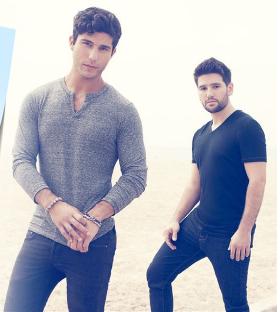






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The Night On," Blake Shelton's "My Eyes" and Kacey Musgraves' Grammy-winning "Merry Go 'Round," among others. BRE also owns two Nashville studios – Sound Stage and Ronnie's Place (formerly owned by Hall of Famer Ronnie Milsap); and two other imprints, Passport and Record Breaking. In addition to Ballerini, BRE is home to Craig Morgan, Kellie Pickler and John King.

It's a wheel with many spokes, and one that rolls in perfect alignment with the resources BRE's parent company, Pegula Sports and Entertainment, provides. Pegula owns sports franchises including the Buffalo Bills and Buffalo Sabres.

"We have a luxury – and our luxury is that we're well-funded," says Kerr. Even the projects they outsource are still somewhat inhouse. BRE taps into the resources of the Buffalo Bills' marketing staff as well as the Bills and Sabres' social media staff.

"When we're in the off season, we talked about our Sabres video department trying their hand at a lyric video," says Kerr. "They were excited and researched how to do it. We have graphic animators on the television side of things and they have the opportunity to be a part of this. So I'm not sure if I would call that 'outsourcing' because it's all part of the family. We also have partners in Nashville. We work with Marbaloo. They do a fantastic job with social media and online marketing."

Kerr – who was a corporate and educational administrator prior to BRE – knows he came into the music business as an outsider. Jumping into the mainstream country game is an uphill climb for indie labels – so why do it? "I absolutely love music," he says. "I love the song. I love everything about creating music. So for me, the thought of being around that and somehow being a part of that musical experience was so exhilarating.

"I didn't know what I didn't know," he adds. "We have this idea that we want to make a difference. We want to leave this place better than we found it. If you're really going to be invested in something, you're going to be invested in it. Which means your resources, too. It was little glimpses of success along the way that kept us going."

Kerr is quick to give thanks to his team, which includes label vets GM Greg McCarn, VP/A&R Doug Johnson, VP/Promotion Mike Wilson, VP/Publishing Celia Froehlig, VP/Sales & Mktg. Dan Anderson and Sr. Dir./National Promotion & Strategy Bill Macky. "Here's my hiring practice: check your ego at the door and surround yourself with people smarter than you," he says. "I don't have a problem leading them. I'll also add this caveat: I tell the staff, 'I promise you I will be smarter about the industry tomorrow than I am today.' Which means they better be smarter too, because I'll try to catch up."

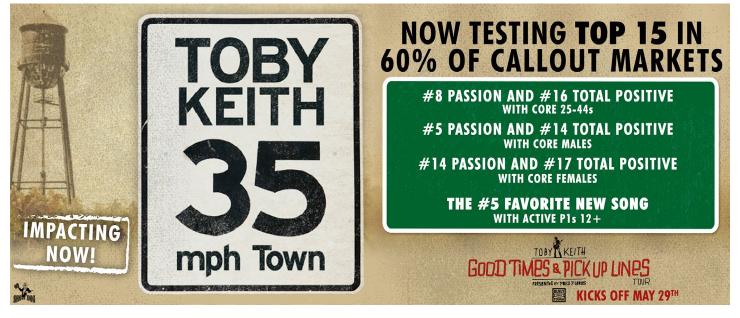


Chattanooga Woo-Woo: Late WUSY/Chattanooga, TN morning host David Earl Hughes (c) with Kix Brooks (l) and Ronnie Dunn of Arista's Brooks & Dunn in the mid '90s. The duo was in town to play the nine-day Riverbend Festival. Send swanky tour bus shots from your own past to pagethreepic@countryaircheck.com.

Kerr also pays respect to some Music City mentors. "When I first came to Nashville, James Stroud asked me to attend one of the CRS seminars he was hosting. He came up to me afterwards, put his arm around me and was so kind to me. It was one of those surreal moments where I was sure people in the room were going, 'Man that's James Stroud – who the heck is that guy?' Early on, on the publishing side, Randy Gaston was very kind to me. At Sony RED, Bob Morelli, Alan Becker and Dewayne Brown are fantastic people and great partners.

"There's no way we could have survived without people in the industry wanting to help us and partner with us," Kerr continues. "You can't do this alone. You can have all the money in the world, but unless you're a good partner and are willing to work together, it doesn't do anything for you."

Kerr reflects on how the company has established roots in the last five years. "Letting people know we were here to stay was probably one of the greatest challenges," he admits. "Because it's true. The independent labels come in, invest their \$7-8 million





LIGHTNING STRIKES 6/1:

KASE, KCYE, KIZN, KKBQ, KNTY, KSSN, KTOM, KUAD, KUPL, WAMZ, WBCT, WBUL, WCOL, WEBG, WIRK, WJVC, WPGB, WQHK, WSIX, WSLC, WTQR, WUSH, WWQM, WXCY, SXM THE HIGHWAY



AIRCHECK MY TUNES: MUSIC THAT SHAPED MY LIFE



Troy Gentry from Montgomery Gentry discusses his most influential music:

1. Elvis Presley: Anyone that knows me knows my love of all things Elvis.

Besides Batman, that's my favorite person to dress up as for Halloween. I have always loved his music and he was the best entertainer of all time.

2. Aerosmith: I just think they are one of the best rock bands ever.

3. Hank Williams, Jr.: He is one of the most important artists of our genre.

He broke down a lot of doors for artists like Montgomery Gentry. I grew up listening to mostly rock music and he's the artist that started me listening to country music.

4. Kiss: One of my very favorite concerts of all time. Every entertainer should see their live show. The theatrics are just overthe-top awesome. I used to go see them when I was younger and saw them recently – and the show was just as awesome. I got to meet them this time, which was a plus!

5. AC/DC: Another one of my favorite rock bands I grew up listening to. *Back In Black* was one my first records.

- A highly regarded song or album you've never heard: Pink Floyd's *The Wall* or anything by The Grateful Dead.
- •An "important" piece of music you just don't get: My 21-year-old daughter listens to a lot of Dubstep and I just haven't been able to get into that yet.
- An album you listened to incessantly: Joss Stone's Soul Sessions.
- •An obscure or non-country song everyone should listen to right now: "Truly, Truly" by Grant Lee Buffalo.
- Music you'd rather not admit to enjoying: My guilty pleasure has always been Cher. My wife and I go see her any time we are in Vegas if she's playing.

dollars and the people behind those labels are saying, 'I thought I was going to make money at this.' So that stereotype of 'Give them another year or two and they'll be gone' was a challenge. It was a matter of us, on a daily basis, telling our story that we're here to stay. Early on, we had a receptionist at the front desk to open the door for people. I'm not sure the door ever really needed to be opened, with the exception of the mailman and UPS

guy. Now, it's so exciting to see that people are beginning to have those conversations of, 'Hey, you should go learn about what this Black River group is.'"

Kerr goes back to CRS 2013 for a defining moment in the company's history: hosting the CRS luncheon. "I'm not sure I had a great understanding of what that meant – which was probably a good thing at the time. When we did it our first year, people at least took notice to say, 'Wow, they're investing.""

Even with BRE's recent wins with Ballerini and the publishing company, Kerr says he still feels like the new kid in town. "I haven't proven myself," he says. "In this company, we're delighted with success, but we will be defined by being significant. If our artists, writers, engineers and staff members can have significance in this world, I'm good with that." Reach Kerr here. —Wendy Newcomer

Chart Chat

Congrats to **Billy Currington**, **Royce Risser**, **Damon Moberly**, **Katie Dean** and the **Mercury** promotion staff on landing this week's No. 1 with "Don't It." The song is the first single from Currington's new album *Summer Forever*, out next week.

And kudos to **Shane Allen** and the **Capitol** crew for securing 105 adds on **Luke Bryan**'s "Kick Up The Dust," topping this week's board.



News & Notes

Guerra KRRG/Laredo, TX has added Envision's Imaging Chop Shop.

Florida Georgia Line are among artists featured in *Live In The Vineyard*, a March concert in Napa Valley, CA which launched on **SiriusXM**'s *The Pulse* Friday (5/22) and will be rebroadcast through Wednesday (5/27). More here.

SOLID's 13th annual *Music Row Yard Sale* & *Auction* will be held June 13 at Nashville's George Jones Museum. Yard sale items include meet-and-greet passes, autographed guitars, official signage from the CMA Red Carpet and Ronnie Milsap's tour bus. Online auction items will be available starting June 4 here.

The Nashville Business Journal has named **Music Health Alliance** Founder/Exec. Dir. **Tatum Allsep** as one of their 2015
Health Care Heroes.

The **Country Music Hall of Fame and Museum** will host autograph signings, performances, new exhibitions and a bundled



from the desk of BILLY CURRINGTON

Manks. Cardin Cadio

Ant 10 # 1".

For

Must Be Doin' Somethin' Right Good Directions

Don't

People Are Crazy

That's How Country Boys Roll

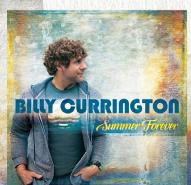
Pretty Good At Drinkin' Beer

Let Me Down Easy

Hey Girl

We Are Tonight

Don't It



from the new album

COUNTY TORRENE

Available 6/2!



AIRCHECK OFF THE RECORD: JAKE OWEN



⊘Jake Owen

RCA's **Jake Owen** puts an industry spin on the artist interview:

If I have the opportunity to swing by the station and say hey to the MD or PD, I try to do that. Trying to make people happy, keeping up relationships and letting them know I care has been important to me in all parts of my life. Every artist knows radio will be out at the shows, but taking the extra time to swing by the station for an interview or liners is that

little bit extra I like to do.

Lots of weird things happen at meet and greets. I've had a guy pull off his prosthetic leg to have me sign it – and he had every artist on there dating back to Moe Bandy. That's a hardcore country fan. You gotta stay on your toes.

I bring my Jeep with me on the road. I like the freedom of being able to pop out and drive around town. And I keep a fishing rod in the Jeep in case I run across a pond or a lake. It's never too late to throw a line in the water.

Sometimes I don't get recognized at all. It's nice to blend in and see the town. I make an effort every time I'm someplace new to research its history and what's going on ... and to figure out how to properly pronounce its name. Louisville, for instance, is not Loo-ee-ville. People get offended when you don't say the name of their town right.

Truck stops are dangerous, but sometimes when I hear the bus stop I'll get out and walk around. They'll have great vintage movies that are always good on a long ride. I'm a big fan of gummy bears. And every now and then I'll get a coke.

I'm eager to get some new music out there. "Real Life" is a different step in my career, but holds true to what's gotten me to this point. As artists, we make music because we love it and there are a lot of things we can't control that can interfere in the life of a song. That's frustrating sometimes, but as a kid all I ever wanted was to have my songs played on the radio. Even now, anytime I hear one of my songs come on any station anywhere, it's amazing. The main reason for that is radio folks who helped to build my brand and I'm lucky enough to have grown to know. I'll be forever thankful.

Fan Fair X ticket option as part of "Music Fest Week at the Hall" during this year's **CMA Music Festival**. More <u>here</u>.

Jon Pardi, BlackJack Billy and Michelle Wright are among the artists performing at Chords For A Cause's Summertime On The Row to benefit Monroe Carell Jr. Children's Hospital at Vanderbilt 3pm June 9 at Nashville's Dan McGuinness. More here.

The Week's Top Stories

Full coverage at <u>countryaircheck.com</u>.

- CBS Radio/Phoenix Country KMLE & Top 40 KZON OM/PD Tim Richards was promoted to VP/Programming for the cluster. (5/26)
- Townsquare/Evansville, IN OM and Coun-
- try **WKDQ** morning co-host **Jon Prell** is retiring. (5/26)
- Former WIWF/Charleston, SC morning personality Jessica Chandler joined crosstown WCKN in the same capacity. (5/22)
- iHeartMedia **KAJA & KRPT/San Antonio** PD **Don Gosselin** exited after seven months. (5/21)
- **ASCAP/Nashville** Sr. Dir./Creative **Michael Martin** was elevated to VP and will head the Nashville office. (5/21)
- Curb west coast regional Joe O'Donnell is retiring. (5/21)

- Top 40 WZNF/Biloxi-Gulfport, MS PD **Billy Sexauer** joined Cox's **KWEN/Tulsa** as APD/afternoon personality. (5/20)
- The FCC's Enforcement Bureau fined iHeartMedia \$1 million over the misuse of EAS tones on The Bobby Bones Show. (5/19)
- KTTS/Springfield, MO APD/MD/afternoon personality Curly Clark is retiring. (5/19)

On Music Scheduling (continued from page 1)

little artist conflict and therefore get plugged in more often than they should," he says. "That said, a decent-size panel that allows you to take the 250 or 300 best or most-played songs on some of the best radio stations in the country is a delightful tool."

Code Dread: Inconsistent and bad coding are all-too-common problems and tempo is a good example. "If multiple hands have been involved over the years, it could be all over the place," Hill says. "If you have a rule that says to never play two slow songs back to back and you hear exactly that one day, you'll often find that those two songs were coded by different people." Too many tempo codes are also problematic. "I recently worked on a database that had five; slow, slow-medium, medium, medium-fast and fast. They were defeating their purpose with their slow and slow-medium because there was a rule that said not to play two slows, two slow-mediums or a slow to slow-medium back to back."

Sound codes present a similar problem. "Stations may have beer-drinking, religious, or death, for example – things that aren't true sounds," Hill continues. "Years ago I took my own advice and adopted three basic sound codes, no-to-low twang, medium twang and high twang. Folks are burdening their systems by having too many sound codes. Come up with descriptors that are meaningful to you that allow you to look at a log and see that they are spread properly, but don't go over three or four."

Hill is particularly fond of the simple way he codes star power. "Star and non-star," he deadpans. "The superstars are the 'Mount Rushmores' of Country; Keith Urban, Kenny Chesney, Lady Antebellum, for example. I never go more than three songs without one of those identifiable superstars. It's almost difficult not to now because there are so many. But just the other day I caught the competition in one of my markets going seven songs without a superstar."

This One's Not For The Girls: Finally, Hill cautions against playing too many females. And playing them back to back, he says, is a no-no. "If you want to make ratings in Country radio, take females out," he asserts. "The reason is mainstream Country radio generates more quarter hours from female listeners at the rate of 70 to 75%, and women like male artists. I'm basing that not only on music tests from over the years, but more than 300 client radio stations. The expectation is we're principally a male format with a smaller female component. I've got about 40 music databases in front of me and the percentage of females in the one with the most is 19%. Trust me, I play great female records and we've got some right now; they're just not the lettuce in our salad. The lettuce is Luke Bryan and Blake Shelton, Keith Urban and artists like that. The tomatoes of our salad are the females."

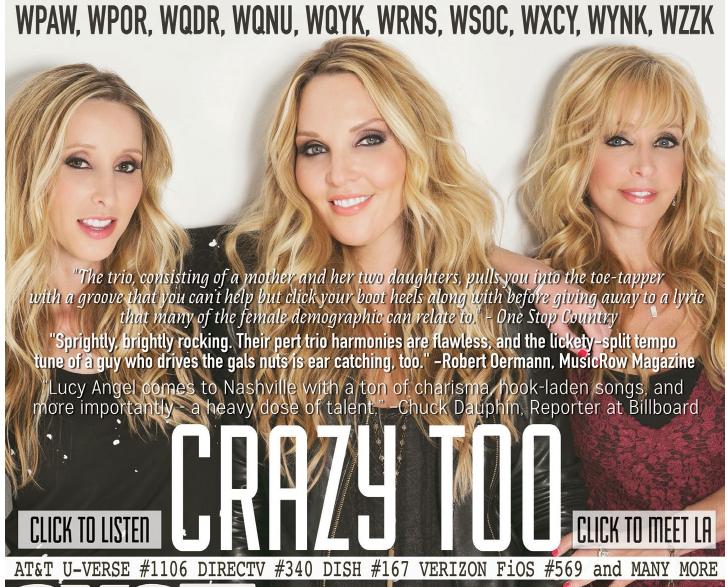
About Time: "It doesn't take long to go in and correct these things," Hill promises. "Lock the door, get a six-pack of your favorite non-alcoholic beer or pot of coffee, and go through the library top to bottom. Make sure the coding is clean, the artists' names are consistent and learn as much as you can about the software you're using. I know a lot of folks are burdened by time because they've got to crank out logs for two or three stations, but I'd rather see time put in on the front end so they can believe in what they're scheduling." Reach Hill here.

—Russ Penuell

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KCYE, KMPS, KUPL, WCOL, WGH, WGTY, WJVC, WKLI, WKML, WKXC, WPAW, WPOR, WQDR, WQNU, WQYK, WRNS, WSOC, WXCY, WYNK, WZZK





Lucy Angel as seen on AXStv. Airing MAY 30th DISCOVERING LUCY ANGEL

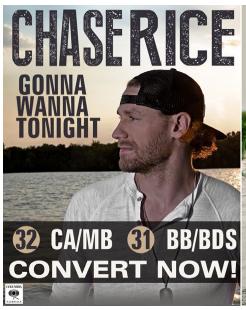


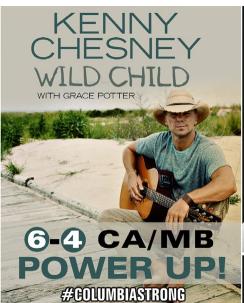


MEDIABASE

LW	TW		Artist/Title (Label)	Total Points -	+/- Points T	otal Plays	+/- Plays	Audience	+/- Aud	Stations	ADDS
2	1	<u></u>	BILLY CURRINGTON/Don't It (Mercury)	28538	1028	8226	280	58.941	2.37	154	0
3	2	<u></u>	A THOUSAND HORSES/Smoke (Republic Nashville)	27385	785	7928	199	56.738	1.535	154	1
4	3	<u></u>	FLORIDA GEORGIA LINE/Sippin' On Fire (Republic Nashville)	25861	986	7485	260	53.845	1.897	153	0
6	4	<u></u>	KENNY CHESNEY w/G. POTTER/Wild Child (Blue Chair/Columbia)	/ 24073	2277	6965	682	49.044	4.692	154	0
7	5	<u></u>	CARRIE UNDERWOOD/Little Toy Guns (19/Arista)	20609	1372	5997	431	41.836	2.318	154	0
8	6	<u></u>	EASTON CORBIN/Baby Be My Love Song (Mercury)	20000	1327	5730	418	40.781	3.023	152	2
1	7		TYLER FARR/A Guy Walks Into A Bar (Columbia)	19889	-8865	5789	-2524	38.713	-19.655	154	0
9	8	<u></u>	KELSEA BALLERINI/Love Me Like You Mean It (Black River) ✔	19348	1871	5566	500	39.138	3.295	154	0
10	9	<u></u>	BLAKE SHELTON/Sangria (Warner Bros./WMN) ✓	19220	2350	5393	637	39.887	4.745	154	0
11	10	<u></u>	TIM MCGRAW/Diamond Rings And Old (Big Machine)	17585	723	5177	216	36.079	-0.059	154	0
5	11		KEITH URBAN f/ERIC CHURCH/Raise 'Em Up (Capitol)	16256	-7219	4508	-2219	33.9	-11.787	154	0
13	12	<u></u>	CANAAN SMITH/Love You Like That (Mercury)	15811	237	4471	47	30.273	1.038	149	0
14	13	<u></u>	LITTLE BIG TOWN/Girl Crush (Capitol)	15539	585	4383	184	32.115	0.917	154	0
15	14	<u></u>	BRAD PAISLEY/Crushin' It (Arista)	15124	372	4388	135	31.973	1.11	154	0
18	15	<u>\$</u>	JASON ALDEAN/Tonight Looks Good On You (Broken Bow)	14518	788	4227	238	29.978	1.643	154	0
16	16	<u></u>	FRANKIE BALLARD/Young & Crazy (Warner Bros./WAR)	14515	363	4135	81	29.777	1.288	154	0
19	17	<u></u>	BRANTLEY GILBERT/One Hell Of An Amen (Valory)	14247	780	4193	278	28.722	1.434	151	0
20	18	<u></u>	MICHAEL RAY/Kiss You In The Morning (Warner Bros./WEA)	13520	908	3901	297	25.859	1.097	153	1
17	19		ERIC PASLAY/She Don't Love You (EMI Nashville)	13413	-309	3910	-60	26.333	-0.495	152	0
23	20	<u></u>	RASCAL FLATTS/Riot (Big Machine)	9072	609	2679	181	16.577	0.96	148	4
26	21	<u></u>	ZAC BROWN BAND/Loving You (SouthrnGrnd/Varvatos/BMLG	9030	1538	2553	498	18.19	3.865	150	8
24	22	<u></u>	DUSTIN LYNCH/Hell Of A Night (Broken Bow)	8391	193	2492	66	13.718	0.857	144	0
22	23		GLORIANA /Trouble (Emblem/Warner Bros./WAR)	8336	-170	2461	-43	16.953	-0.493	145	0
25	24	<u></u>	ERIC CHURCH/Like A Wrecking Ball (EMI Nashville)	8333	237	2434	79	14.501	0.725	135	1
21	25		LUKE BRYAN/Games (Capitol)	8247	-1200	2530	-308	15.694	-2.902	97	3

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THANK YOU COUNTRY RADIO!





MEDIABASE

LW	ΤV	٧ .		Artist/Title (Label)	Total Points +	/- Points T	otal Plays	+/- Plavs	Audience	+/- Aud	Stations	ADDS
27			<u></u>	KIP MOORE/I'm To Blame (MCA)	7646	224	2152	85	14.505		140	1
28	2	7 🦪	<u></u>	THOMAS RHETT/Crash And Burn (Valory)	7573	490	2046	136	13.348	0.563	130	5
<i>A</i> ÎRI	во	Ri	٧E	LUKE BRYAN/Kick The Dust Up (Capitol) 🗸 DEBUT	7408	7408	2123	2123	16.258	16.258	115	105
29	2	9 4	<u></u>	MADDIE & TAE/Fly (Dot)	7222	519	2027	100	14.741	1.431	148	3
34	3	0 4	<u></u>	BRETT ELDREDGE/Lose My Mind (Atlantic/WMN)	6321	1017	1538	270	14.07	2.339	122	10
∕ lÎRI	во	Ri	۱E	CHRIS JANSON/Buy Me A Boat (Warner Bros./WAR)	6272	709	1918	208	11.703	1.583	99	14
30	3	2 ′	<u></u>	CHASE RICE/Gonna Wanna Tonight (Columbia)	6019	207	1747	101	9.522	0.339	135	3
32	3	3 🦪	<u> </u>	MICKEY GUYTON/Better Than You Left Me (Capitol)	5543	135	1623	20	9.542	0.114	144	1
33	3	4		REBA/Going Out Like That (Valory/Nash Icon)	5273	-110	1471	-22	13.929	-0.346	57	0
35	3	5		BIG & RICH/Run Away With You (B&R/New Revolution)	4643	-51	1456	-22	6.785	80.0	123	0
37	3	6 4	<u></u>	DAN + SHAY /Nothin' Like You (Warner Bros./WAR)	4601	179	1310	41	10.025	0.835	114	1
36	3	7	<u></u>	PARMALEE/Already Callin' You Mine (Stoney Creek)	4318	-27	1342	8	6.633	0.05	115	2
38	3	8 🦩	<u></u>	LADY ANTEBELLUM/Long Stretch Of Love (Capitol)	4285	178	1118	55	9.685	0.693	106	6
49	3	9 4	<u> </u>	SAM HUNT/House Party (MCA)	3831	1120	1077	311	6.924	2.207	78	26
39	4	0 4	<u> </u>	COLE SWINDELL/Let Me See Ya Girl (Warner Bros./WMN)	3684	79	1078	36	5.807	-0.144	100	5
44	4	1 4	<u></u>	OLD DOMINION/ Break Up With Him (RCA)	3630	267	922	116	6.076	0.072	83	5
<i>A</i> ÎRE	BOI	RN	E	ELI YOUNG BAND/Turn It On (Republic Nashville)	3519	127	929	17	5.518	0.159	94	3
Debu	ut 4	3 🦘	<u> </u>	HUNTER HAYES/21 (Atlantic/WMN) ✓	3446	3446	1001	1001	7.939	7.939	25	25
<i>A</i> ÎRE	BOI	RN	E	BROTHERS OSBORNE /Stay A Little Longer (EMI Nashville)	3363	-35	973	5	5.422	0.1	93	2
40	4	5		AUSTIN WEBB/All Country On You (Streamsound)	3356	-122	1112	0	4.547	-0.306	95	1
<i>A</i> ÎRE	BOI	RN	E	KACEY MUSGRAVES/Biscuits (Mercury)	2914	-402	798	-87	6.189	-1.198	92	1
46	4	7 %	≅	GARY ALLAN f/C. STAPLETON/Hangover Tonight (MCA)	2853	-80	912	3	3.332	-0.168	109	2
47	4	8 4	<u> </u>	MO PITNEY/Country (Curb)	2807	82	889	22	3.848	0.047	87	1
<i>A</i> ÎRE	BOI	RN	E	JANA KRAMER/I Got The Boy (Elektra/WAR)	2711	61	890	30	4.103	-0.048	93	3
Deb	ut 5	0		DRAKE WHITE/It Feels Good (Dot)	2109	-13	608	-35	2.364	0.132	81	1





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Country Aircheck Add Leaders	Adds		Activator Top Point Gainers	
LUKE BRYAN/Kick The Dust Up (Capitol)	105		LUKE BRYAN/Kick The Dust Up (Capitol)	1932 🇸
CHRIS YOUNG/I'm Comin' Over (RCA)	39		ZAC BROWN BAND/Loving (SouthrnGrnd/Varvatos/BMLG)	•
JAKE OWEN/Real Life (RCA)	27		HUNTER HAYES/21 (Atlantic/WMN)	834 🗸
SAM HUNT/House Party (MCA)	26		BLAKE SHELTON/Sangria (Warner Bros./WMN)	716
HUNTER HAYES/21 (Atlantic/WMN)	25		,	•
LUCY ANGEL/Crazy Too (G-Force/New Revolution)	20		BRETT ELDREDGE/Lose My Mind (Atlantic/WMN)	599 🗸
CHRIS JANSON/Buy Me A Boat (Warner Bros./WAR)	19		BRANTLEY GILBERT/One Hell Of An Amen (Valory)	561
RANDY HOUSER/We Went (Stoney Creek)	15		CHRIS JANSON/Buy Me A Boat (Warner Bros./WAR)	540
BRETT ELDREDGE/Lose My Mind (Atlantic/WMN)	10		COLE SWINDELL/Let Me See Ya Girl (Warner Bros./WMN)	517
LEE BRICE/That Don't Sound Like You (Curb)	10		KELSEA BALLERINI/Love Me Like You Mean It (Black River)	485
LUKE BRYAN/Kick The Dust Up (Capitol)	10		EASTON CORBIN/Baby Be My Love Song (Mercury)	447
Country Aircheck Top Point Gainers			Activator Top Spin Gainers	
LUKE BRYAN/Kick The Dust Up (Capitol)	7408	/	LUKE BRYAN/Kick The Dust Up (Capitol)	408
HUNTER HAYES/21 (Atlantic/WMN)	3446	/	ZAC BROWN BAND/Loving (SouthrnGrnd/Varvatos/BMLG)	251
BLAKE SHELTON/Sangria (Warner Bros./WMN)	2350	/	HUNTER HAYES/21 (Atlantic/WMN)	156
KENNY CHESNEY w/G. POTTER/Wild (Blue Chair/Columbia)	2277	/	BLAKE SHELTON/Sangria (Warner Bros./WMN)	145
KELSEA BALLERINI/Love Me Like You Mean It (Black River)	1871	/	CHRIS JANSON/Buy Me A Boat (Warner Bros./WAR)	123
ZAC BROWN BAND /Loving You (SouthrnGrnd/Varvatos/BMLG)	1538		COLE SWINDELL/Let Me See Ya Girl (Warner Bros./WMN)	121
CARRIE UNDERWOOD/Little Toy Guns (19/Arista)	1372		BRETT ELDREDGE/Lose My Mind (Atlantic/WMN)	115
EASTON CORBIN/Baby Be My Love Song (Mercury)	1327		BRANTLEY GILBERT/One Hell Of An Amen (Valory)	105
SAM HUNT/House Party (MCA)	1120		EASTON CORBIN/Baby Be My Love Song (Mercury)	99
BILLY CURRINGTON/Don't It (Mercury)	1028		KELSEA BALLERINI/Love Me Like You Mean It (Black River)	83
Country Aircheck Top Spin Gainers			Country Aircheck Top Recurrents	Points
LUKE BRYAN/Kick The Dust Up (Capitol)	2123		ZAC BROWN BAND/Homegrown (SouthrnGrnd/Varvatos/BMLG)	14107
HUNTER HAYES/21 (Atlantic/WMN)	1001		DIERKS BENTLEY/Say You Do (Capitol)	12713
KENNY CHESNEY w/G. POTTER/Wild (Blue Chair/Columbia)	682		SAM HUNT/Take Your Time (MCA)	12379
BLAKE SHELTON/Sangria (Warner Bros./WMN)	637		COLE SWINDELL/Ain't Worth The Whiskey (Warner Bros./WMN)	9164
KELSEA BALLERINI/Love Me Like You Mean It (Black River)	500		LUKE BRYAN/I See You (Capitol)	8542
ZAC BROWN BAND/Loving You (SouthrnGrnd/Varvatos/BMLG)	498		LEE BRICE/Drinking Class (Curb)	7809
CARRIE UNDERWOOD/Little Toy Guns (19/Arista)	431		THOMAS RHETT/Make Me Wanna (Valory)	7605
EASTON CORBIN/Baby Be My Love Song (Mercury)	418		CHRIS YOUNG/Lonely Eyes (RCA)	7261
SAM HUNT/House Party (MCA)	311		SAM HUNT/Leave The Night On (MCA)	7153
MICHAEL RAY/Kiss You In The Morning (Warner Bros./WEA)	297		DARIUS RUCKER/Homegrown Honey (Capitol)	7103
			, / (/)	

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THE STARS ALIGN FOR CITY OF HOPE'S CELEBRITY SOFTBALL GAME!

BENEFITING CITY OF HOPE

Aaron Watson, Charles Esten, Chuck Wicks, Lauren Alaina, Lindsay Ell, Little Big Town, Love and Theft and Vince Gill prepare to strike out cancer. Proceeds will benefit **City of Hope**'s mission to eradicate cancer and other life-threatening diseases.

JUNE 13 | FIRST TENNESSEE PARK NASHVILLE, TN **CLICK HERE FOR MORE INFO**

MEDIARASE

COUNTRY AIRCHECK ACTIVITY

AUSTIN WEBB/All Country On You (Streamsound)

Moves 40-45*

3,356 points, 1112 spins

1 add: WPGB

KACEY MUSGRAVES/Biscuits (Mercury)

Moves 44-46

2.914 points, 798 spins

1 add: KBEB

GARY ALLAN f/CHRIS STAPLETON/Hangover Tonight (MCA)

Moves 46-47*

2,853 points, 912 spins 2 adds: **KBEB, KWJJ**

MO PITNEY/Country (Curb)

Moves 47-48*

2,807 points, 889 spins

1 add: WNCB

JANA KRAMER/I Got The Boy (Elektra/WAR)

Remains at 49*

2,711 points, 890 spins

3 adds: WCTK, WNCB, WPGB

DRAKE WHITE/It Feels Good (Dot)

Re-enters at 50

2,109 points, 608 spins

1 add: WTGE

THOMPSON SQUARE/Trans Am (Stoney Creek)

1,914 points, 581 spins 2 adds: **WGH, WNCB**

CHASE BRYANT/Little Bit Of You (Red Bow)

1,791 points, 601 spins; No adds

TOBY KEITH/35 MPH Town (Show Dog)

1,733 points, 542 spins

1 add: WDAF

LOCASH/I Love This Life (Reviver/Star Farm)

1,673 points, 529 spins

4 adds: KKBQ*, KPLM, WCKT, WMAD

ADD DATES

TUNE 1

THE CADILLAC THREE/White Lightning (Big Machine)

SAM HUNT/House Party (MCA)

KRISTIAN BUSH/Light Me Up (Streamsound)

LUKE BRYAN/Kick The Dust Up (Capitol)

IUNE 8

HUNTER HAYES/21 (Atlantic/WMN)

CRAIG CAMPBELL/Tomorrow Tonight (Red Bow)

OLIVIA LANE/You Part 2 (Big Spark/Star Farm)

JAKE OWEN/Real Life (RCA)

TUNE 15

TYLER FARR/Withdrawals (Columbia)

Send yours to adds@countryaircheck.com

CHECK OUT



John Anderson Goldmine (Bayou Boys)

Anderson released his latest record on his own label, coproduced it with Joe Spivey and wrote or co-wrote 12 of the 13 songs including single "I Work A Lot Better."



Mickey Guyton Self-Titled (Capitol)

Guyton co-wrote two of the four songs on her debut EP including single "Better Than You Left Me."



Oak Ridge Boys Rock Of Ages (Gaither)

The Country Music Hall of Famers return to their gospel roots on this 15-song project co-produced by Ben Isaacs and the Oaks' Duane Allen. Merle Haggard wrote, recites and sings on "Sweet Jesus."



The Bellamy Brothers Bellamy Brothers: 40 Years

(Bellamy Brothers)

The duo celebrate their 40th year in the business with a two-disc set that includes hits "Let Your Love Flow," "Old Hippie," and "If I Said You Have A Beautiful Body (Would

You Hold It Against Me)."



The Lacs Outlaw In Me (Average Joes)

Craig Campbell and Josh Thompson are guests on the duo's fourth studio album featuring single "God Bless A Country Girl."





WEDIARASE

			MEDIAGASE						
LW	TW		Artist/Title (Label)	Points +	-/- Points	Plays -	+/- Plays	Stations	Adds
5	1	\end{aligned}	KENNY CHESNEY w/G.POTTER/Wild Child (Blue Chair/Columbia)	10754	379	2201	54	55	0
3	2	\end{aligned}	A THOUSAND HORSES/Smoke (Republic Nashville)	10656	52	2184	-11	53	0
6	3	\end{aligned}	FLORIDA GEORGIA LINE/Sippin' On Fire (Republic Nashville)	10347	109	2109	-1	52	0
2	4		BILLY CURRINGTON/Don't It (Mercury)	10230	-595	2149	-117	53	0
7	5		CARRIE UNDERWOOD/Little Toy Guns (19/Arista)	9479	276	1925	48	54	0
8	6		TIM MCGRAW/Diamond Rings And Old (Big Machine)	8713	-182	1754	-31	55	0
9	7		EASTON CORBIN/Baby Be My Love Song (Mercury)	8322	447	1757	99	52	0
10	8	\end{aligned}	BLAKE SHELTON /Sangria (Warner Bros./WMN) ✓	8211	716	1744	145	55	0
1	9		TYLER FARR/A Guy Walks Into A Bar (Columbia)	8190	-2662	1669	-582	47	0
11	10		KELSEA BALLERINI/Love Me Like You Mean It (Black River)	7915	485	1587	83	54	0
12	11		FRANKIE BALLARD/Young & Crazy (Warner Bros./WAR)	7239	-82	1498	-24	55	0
14	12	\end{aligned}	LITTLE BIG TOWN/Girl Crush (Capitol)	7236	416	1536	80	55	0
13	13		BRAD PAISLEY/Crushin' It (Arista)	6991	-27	1422	-3	54	0
15	14		JASON ALDEAN/Tonight Looks Good On You (Broken Bow)	6556	-20	1363	-24	54	0
17	15	\end{aligned}	BRANTLEY GILBERT/One Hell Of An Amen (Valory)	6382	561	1272	105	53	0
16	16		CANAAN SMITH/Love You Like That (Mercury)	6074	144	1285	14	53	0
19	17	\end{aligned}	MICHAEL RAY/Kiss You In The Morning (Warner Bros./WEA)	4906	269	1019	58	51	1
25	18	<u></u>	ZAC BROWN BAND /Loving You Easy (SouthrnGrnd/Varvatos/BMLG) ✔	4605	1255	957	251	53	2
18	19		LUKE BRYAN/Games (Capitol)	4186	-848	821	-204	42	0
20	20		ERIC CHURCH/Like A Wrecking Ball (EMI Nashville)	3797	-26	790	-7	50	0
22	21	\end{aligned}	RASCAL FLATTS/Riot (Big Machine)	3757	115	776	32	42	2
21	22	\end{aligned}	KIP MOORE/I'm To Blame (MCA)	3711	13	768	-4	48	0
23	23		GLORIANA/Trouble (Emblem/Warner Bros/WAR)	3377	-184	680	-38	45	0
26	24	<u></u>	THOMAS RHETT/Crash And Burn (Valory)	3291	121	678	37	47	2
24	25		MADDIE & TAE/Fly (Dot)	3210	-230	660	-43	46	0
27	26	<u></u>	DUSTIN LYNCH/Hell Of A Night (Broken Bow)	3010	113	637	14	45	1
28	27		MICKEY GUYTON/Better Than You Left Me (Capitol)	2585	-82	537	-11	45	0
31	28	<u></u>	BRETT ELDREDGE/Lose My Mind (Atlantic/WMN)	2529	599	536	115	44	2
32	29	(A)	CHRIS JANSON/Buy Me A Boat (Warner Bros./WAR)	2463	540	502	123	38	7
30	30		LADY ANTEBELLUM/Long Stretch Of Love (Capitol)	2327	-133	488	-36	43	1





MEDIABASE

			MADDIANA						
LW	TW		Artist/Title (Label)	Points +/- Points		Plays +/- Play		Stations Adds	
29	31		REBA/Going Out Like That (Nash Icon/Valory)	2294	-314	462	-57	32	0
Debut	32	\end{aligned}	LUKE BRYAN /Kick The Dust Up (Capitol) ✓	1932	1932	408	408	26	23
<mark>36</mark>	33		COLE SWINDELL/Let Me See Ya Girl (Warner Bros./WMN)	1827	517	432	121	36	1
34	34		CHASE RICE/Gonna Wanna Tonight (Columbia)	1638	208	351	45	36	0
33	35		ELI YOUNG BAND/Turn It On (Republic Nashville)	1526	-109	330	-24	32	0
37	36		PARMALEE/Already Callin' You Mine (Stoney Creek)	1425	161	325	29	33	2
Re-E <mark>nter</mark>	37	\$	GARY ALLAN f/C. STAPLETON/Hangover Tonight (MCA)	1416	51	306	17	32	0
38	38	\$	GEORGE STRAIT/Let It Go (MCA)	1224	24	269	4	22	0
35	39		AUSTIN WEBB/All Country On You (Streamsound)	1201	-207	243	-46	23	0
39	40	\$	DAN + SHAY/ Nothin' Like You (Warner Bros./WAR)	1162	38	234	9	25	0
<mark>41</mark>	41	\$	BROTHERS OSBORNE/Stay A Little Longer (EMI Nashville)	1083	142	244	25	28	0
Re-Enter	42		MO PITNEY/Country (Curb)	1079	15	212	11	21	0
45	43		SAM HUNT/House Party (MCA)	1074	359	271	83	29	14
42	44		TOBY KEITH/35 MPH Town (Show Dog)	1046	128	228	19	26	0
40	45		KACEY MUSGRAVES/Biscuits (Mercury)	996	-125	213	-25	24	0
Debut	46		HUNTER HAYES/21 (Atlantic/WMN) ✓	834	834	156	156	13	10
43	47		BIG & RICH/Run Away With You (B&R/New Revolution)	828	-69	170	-13	24	0
47	48		LOCASH/I Love This Life (Reviver/Star Farm)	758	73	160	5	13	0
44	49		JANA KRAMER/I Got The Boy (Elektra Nashville/WAR)	718	-21	178	-4	13	1
57	50		LEE BRICE/That Don't Sound Like You (Curb)	565	299	134	77	16	2
56	51	\$	CHRIS YOUNG/I'm Comin' Over (RCA)	527	238	127	58	16	6
54	52		RACHELE LYNAE/Whole Lotta Nothin' (Momentum/In2une)	445	120	67	17	12	0
49	53	\$	DARIUS RUCKER/Southern Style (Capitol)	442	61	92	13	8	3
48	54		BROOKLYHN WOODS/(When You Love A) Wild Thing (PCG/Nine North)	402	-33	77	-5	7	0
46	55		STEVEN TYLER/Love Is Your Name (Dot)	366	-320	79	-49	11	5
60	56		OLD DOMINION/Break Up With Him (RCA)	364	131	108	25	14	4
58	57	1	CHRIS STAPLETON/Traveller (Mercury)	334	88	69	17	12	1
50	58		CAM/My Mistake (Arista)	319	-24	61	-1	6	0
55	59		DRAKE WHITE/It Feels Good (Dot)	296	-27	99	1	7	0
59	60		OLIVIA LANE/You Part 2 (Big Spark/Star Farm)	225	-10	35	-1	4	0

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